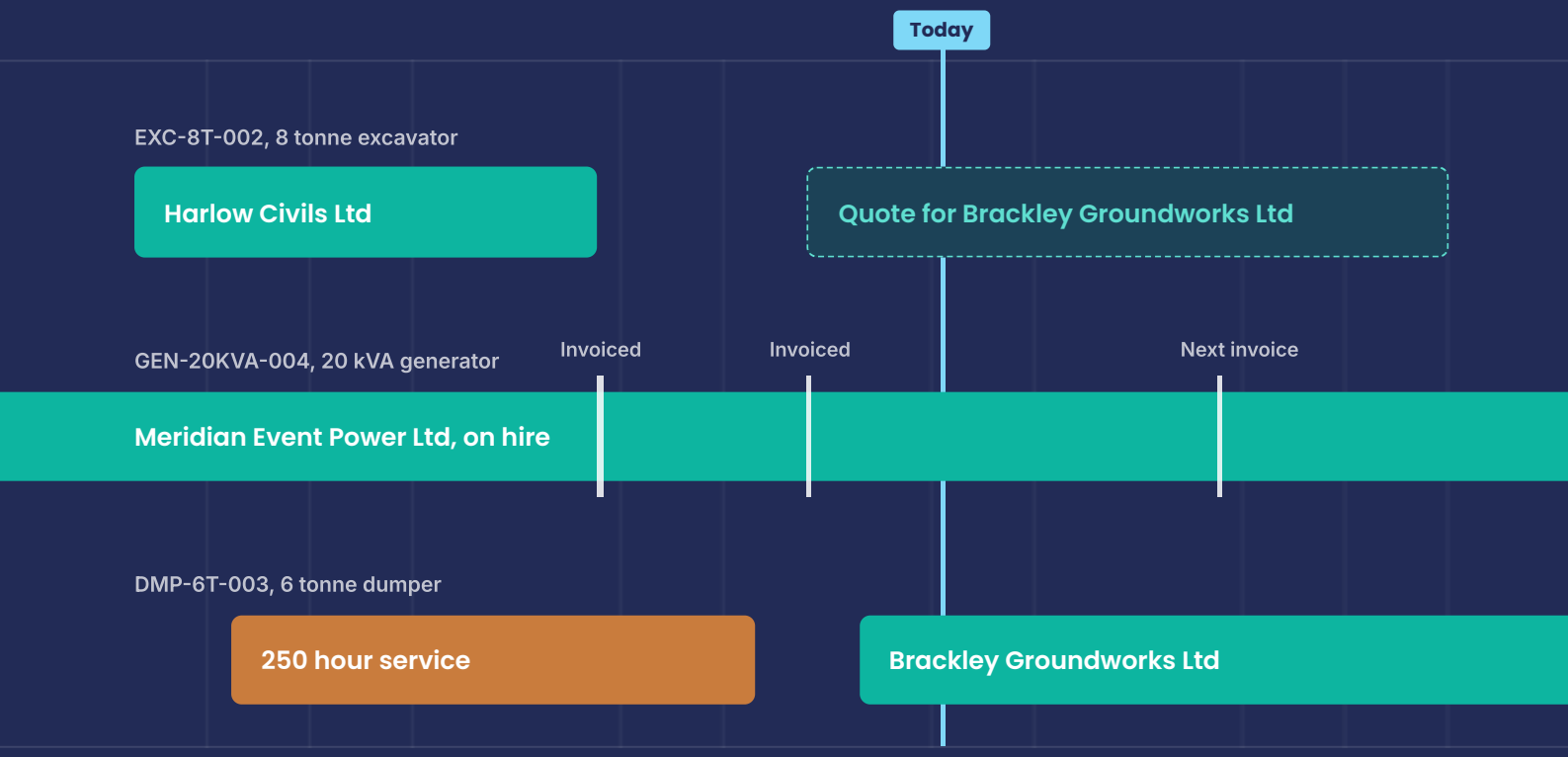
Essential Rental

Built into Business Central.
Designed for rental.

Equipment hire for Microsoft Dynamics 365 Business Central: quotes, orders, deliveries, returns and recurring billing as real Business Central documents, with your fleet, your fixed assets and your finance in one place.



H2 Business Systems

Essential Rental 28.5 product overview
essentialrental.uk | On Microsoft AppSource

Your hire desk, inside the Business Central you already run.

Essential Rental is not a separate system with a link to your accounts. Quotes, orders, deliveries, returns and invoices are Business Central documents, posting to the same ledgers as your finance, stock and fixed assets. Nothing to reconcile, nothing to keep in step.

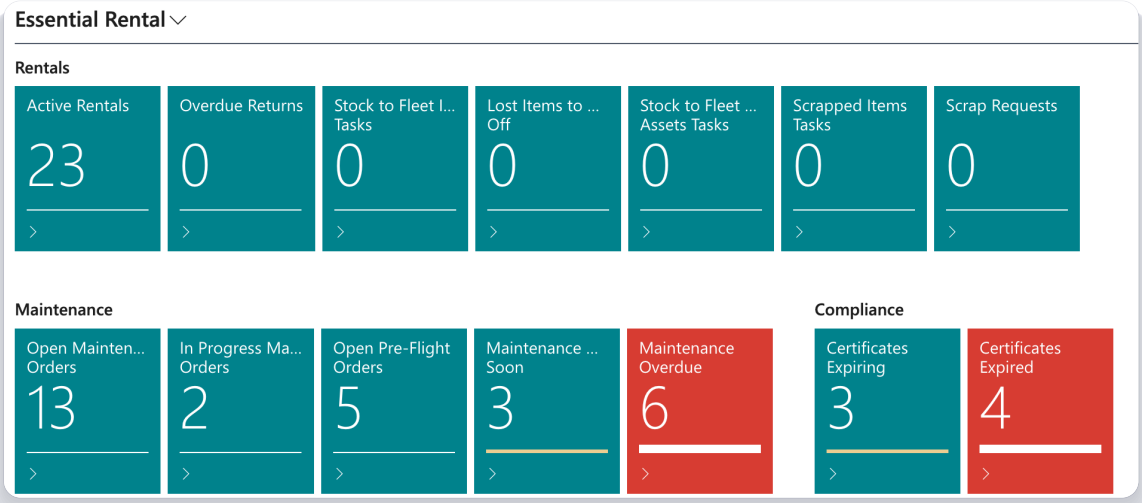
1
Quote
Priced from your rental price lists, straight from a CRM opportunity if you like.

2
Order
Units allocated by hand or by scanning, and held the moment they are chosen.

3
Shipment
Out of the yard with a delivery note, packed into pallets and containers.

4
Invoice
Billed each cycle, in advance or in arrears, for as long as it is out.

5
Return
Back in, checked, and anything lost charged at what it is worth.



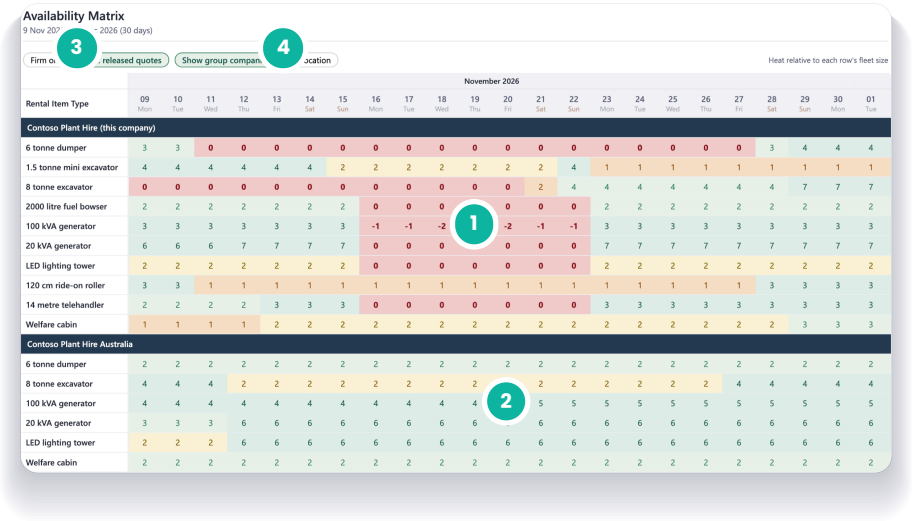
One set of books
Every hire posts through Business Central's own posting, inventory and fixed asset engines. Your accountant already knows where everything is.

Ready for your country
VAT, GST and US sales tax. Screens in English, Spanish, French, Italian, German and Portuguese. On AppSource in every country where Business Central is available.

Familiar from day one
Role centre tiles, approvals on Business Central's own workflows, and rental lines on your projects. It looks and works like the rest of Business Central.

Know what's free before the phone stops ringing.

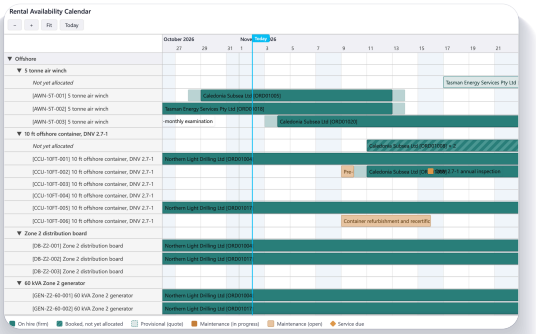
Every rental item type, every depot, every day: what you own, what's booked and what's out. Click a number to see the orders behind it.



1. **Short by two.** Red means you've promised more than you have. Move a booking or borrow one.
2. **Group companies.** Your sister company has generators spare the same days.
3. **Quotes or firm orders.** Count released quotes in, or leave them out.
4. **Every depot.** Split each type by location to see where the units are.

Prefer a calendar?

The availability calendar shows each unit's hires, quotes and workshop time as bars against today. Scroll forward, zoom out to a quarter, and open any booking from its bar.

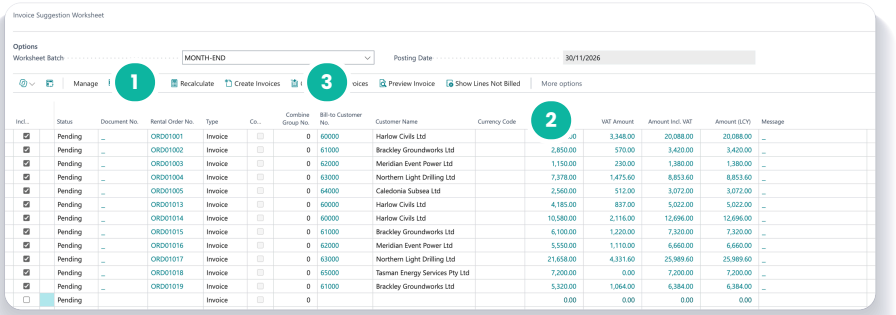


Also in availability

- Auto reservation holds a unit the moment it goes on an order.
- Warn or block when a booking would clash with another.
- A unit back early is free again from the day it returned.
- Handling time between hires, so nothing is booked out the day it comes back dirty.

Bill everything that went out, every cycle, in one run.

Set the billing cycle once on the customer and every quote and order follows it. When it's time to invoice, the worksheet gathers every order that's due and shows what each will bill before anything is created.



1. **Everything due.** Suggest Lines fetches every order with a period to bill.
2. **Check before you post.** See the amount, the period and the customer on each line.
3. **One run.** Create draft invoices, or post them straight away.



Name	Total	Quote Value	Overdue	Oct 2026	Nov 2026	Dec 2026
Local currency						
Northern Light Drilling Ltd	53,018.00		14,518.00	7,378.00	29,218.00	9,044.00
Harlow Civils Ltd	79,665.00		7,015.00	24,490.00	53,565.00	1,610.00
Brackley Groundworks Ltd	25,555.00	2,700.00	3,000.00	11,270.00	14,285.00	
Meridian Event Power Ltd	16,885.00			6,700.00	10,185.00	
Caledonia Subsea Ltd	6,998.00			2,560.00	4,438.00	
Tasman Energy Services Pty Ltd	7,200.00	7,040.00	4,800.00	2,400.00	4,800.00	
Total local currency	**189,321.00**	9,740.00	29,333.00	**54,798.00**	**116,491.00**	**10,654.00**

See what next month will bill

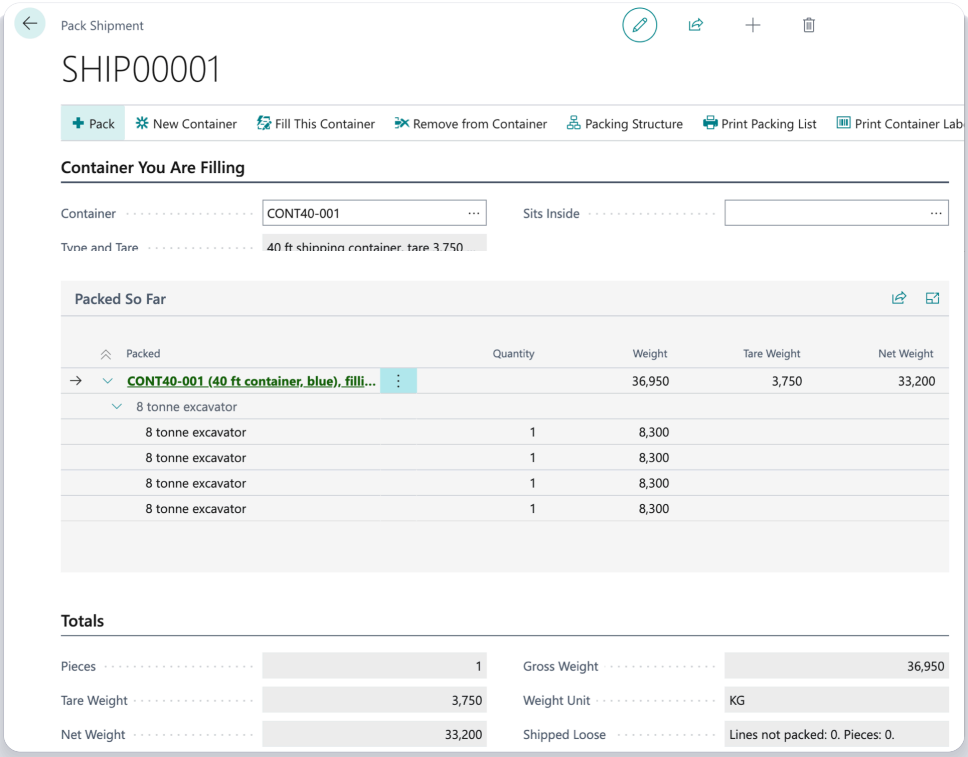
Rental Analysis Views forecast what your orders and released quotes will bill, month by month, by customer, depot or equipment type, with anything overdue flagged in red.

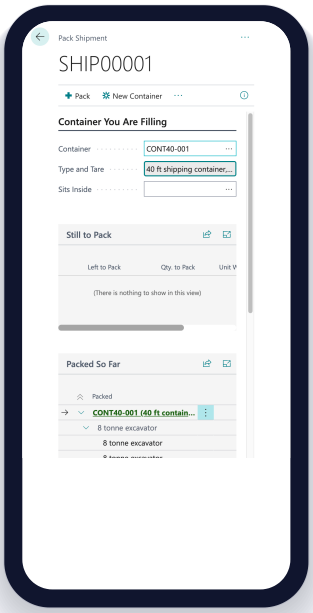
Also in billing

- Day, week, month, quarter or year cycles, in advance or in arrears.
- Combine Invoices puts a customer's orders on one invoice.
- Price lists by customer, currency, date and price term.
- An agreed exchange rate fixed for the life of a hire.
- Delivery and one-off charges billed once.
- Minimum billing periods for short hires.
- Tiered pricing: the longer the hire, the better the rate.
- Multi-rate windows inside one hire, such as a promotional first fortnight.
- Rental billing posted to your projects as planning lines.

Out on the lorry, back in the yard, nothing lost in between.

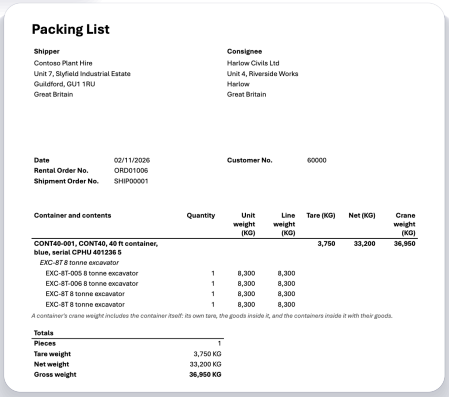
Ship part of an order today and the rest next week. Pack it onto pallets and into containers, with the weights worked out for you. When it comes back, return what's back and keep billing what isn't.





Packing lists and labels, ready for the haulier

Print a packing list with every container, what's inside it and the gross weight, and a label for each container with a barcode. In kilograms, pounds or tonnes.

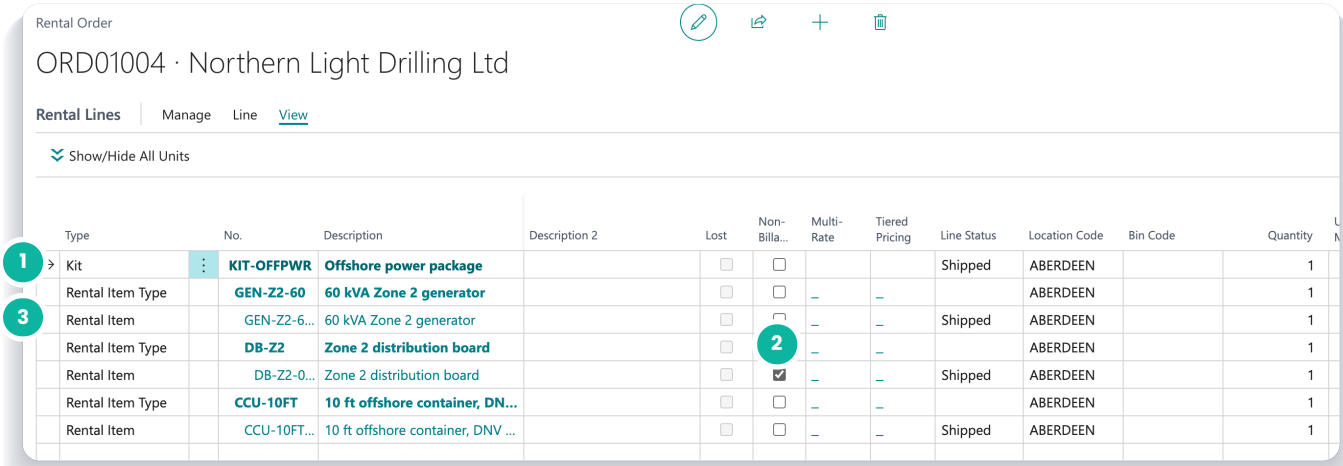


Also out and back

- Part-ship and part-return any line.
- Lost equipment charged at its real sale value.
- Swap a broken unit mid-hire with no gap in the billing.
- A return confirmation for the customer, printed or emailed.
- Overdue returns on one list, extended in a click.
- Bins checked as you ship, so nothing goes out of an empty bin.

A whole site set-up on one order line.

Put a kit on an order and it opens into its parts: the generator, the distribution board and the container they travel in, priced as one package or part by part. Then pick the actual units, or scan them as they go on the lorry.

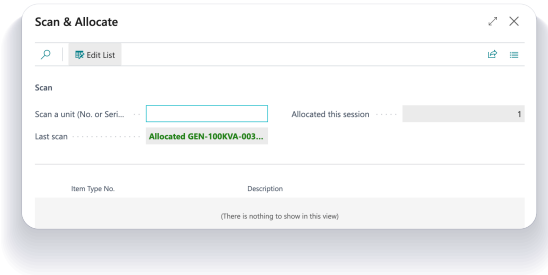


Type	No.	Description	Description 2	Lost	Non-Billa...	Multi-Rate	Tiered Pricing	Line Status	Location Code	Bin Code	Quantity
Kit	KIT-OFFPWR	Offshore power package						Shipped	ABERDEEN		1
Rental Item Type	GEN-Z2-60	60 kVA Zone 2 generator							ABERDEEN		1
Rental Item	GEN-Z2-6...	60 kVA Zone 2 generator						Shipped	ABERDEEN		1
Rental Item Type	DB-Z2	Zone 2 distribution board							ABERDEEN		1
Rental Item	DB-Z2-0...	Zone 2 distribution board			☑			Shipped	ABERDEEN		1
Rental Item Type	CCU-10FT	10 ft offshore container, DN...							ABERDEEN		1
Rental Item	CCU-10FT...	10 ft offshore container, DNV ...						Shipped	ABERDEEN		1

1 **One line, many parts.** The kit opens into its components.

2 **Priced your way.** As a package, or each part on its own. This board rides free.

3 **Real units.** Each one allocated, shipped and tracked.



Scan as you load

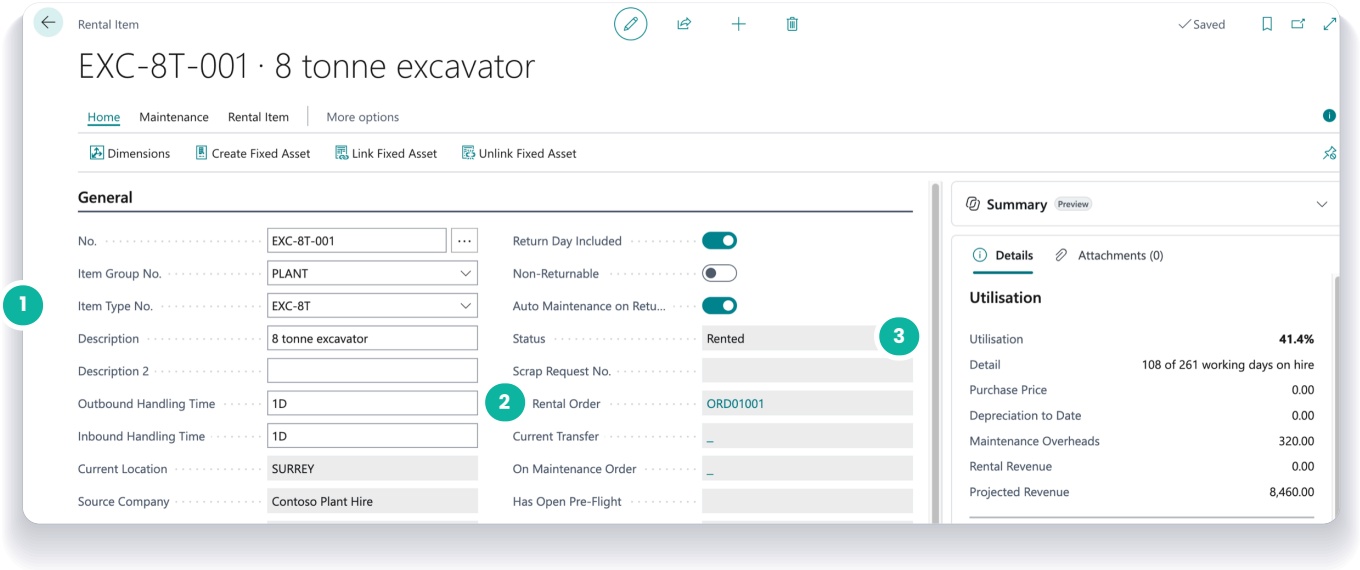
Scan each unit's barcode as it goes on the lorry, and the order fills in the serial numbers for you. A unit that's out on hire, lost, or not the type the order asks for is refused on the spot.

Also on orders

- Quotes raised from CRM opportunities.
- Approvals for quotes and orders on Business Central workflows.
- Optional components and approved substitutes in kits.
- Standard rental codes add the usual extras in one go.
- Quotes archived, versioned and turned into orders.
- Rental lines shown on the project they belong to.

Every unit is an asset, and your books know it.

Each unit has its own serial number, status and fixed asset. Buy it, depreciate it, hire it out, scrap it: the fleet and the fixed asset register move together, with no re-keying.



1. **One unit, one record.** Its type, its group and the depot it belongs to.
2. **Where it is now.** Its status, depot and the order it is out on.
3. **Earning its keep.** Utilisation, maintenance cost and projected revenue at a glance.

From stock to fleet in one wizard

Turn stock items into rental units, each with its own fixed asset, in a few steps. Or buy fleet on a purchase order and the units are made for you when it arrives.

The books keep up

Each unit can carry its own fixed asset, depreciated in Business Central. Scrap a unit and its asset is disposed of in step.

Also in the fleet

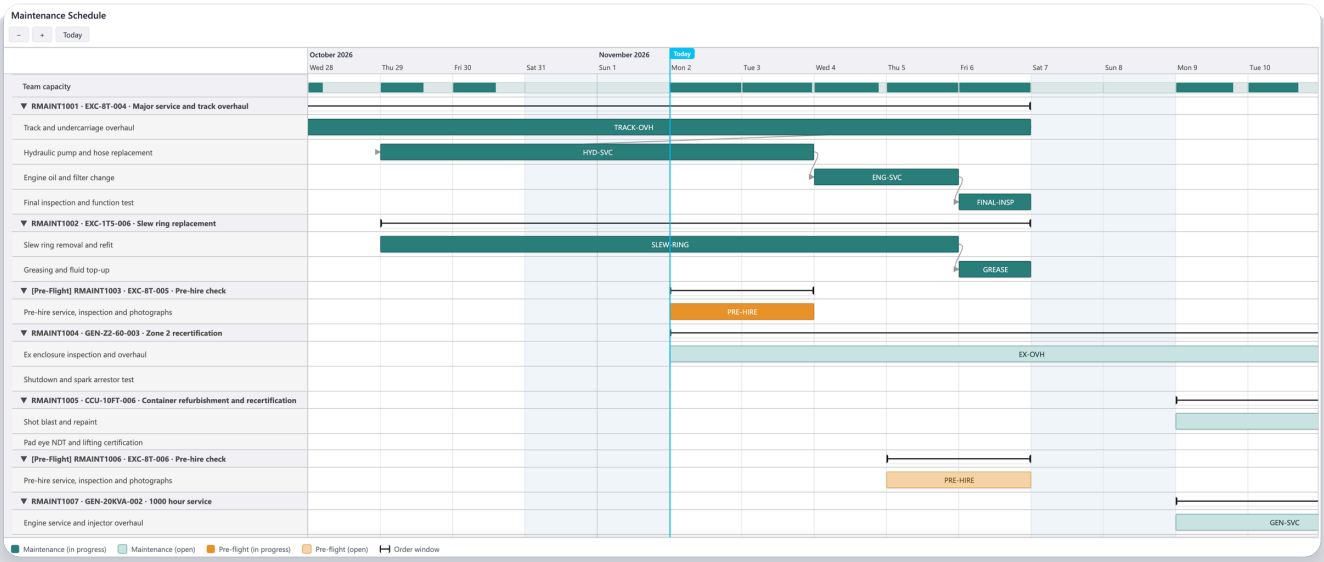
- Makes, models, pictures and dimensions on every type.
- Meter readings such as engine hours on every unit.
- Move units between your depots, with an in-transit location.
- Fleet and fixed asset mismatches flagged on the role centre.

Keep it serviced, and share it across the group.

Equipment Maintenance

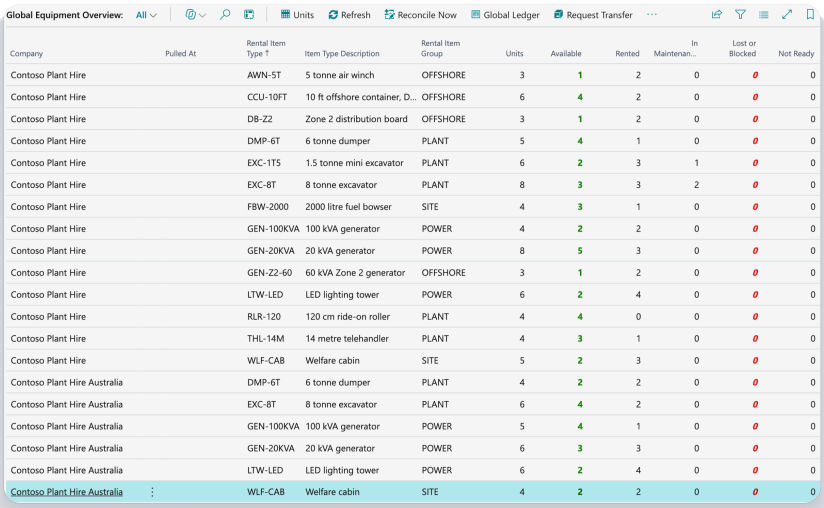
Licensed separately

Service rules on each rental item type, by calendar, by meter reading or on every return. Maintenance orders capture labour, parts and outside work, and a failed check keeps the unit off hire. Certificates such as LOLER and PAT can stop a unit going out once they lapse, and the Maintenance Schedule board shows the workshop's week against its hours.



Global Equipment

Licensed separately

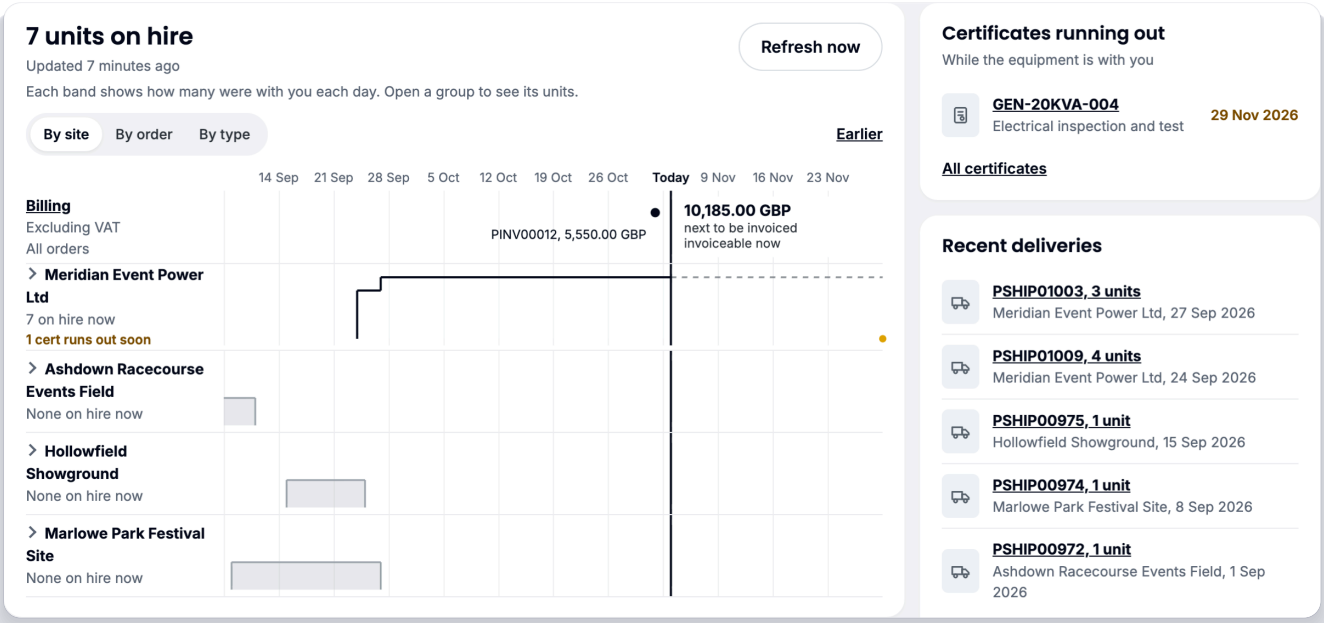


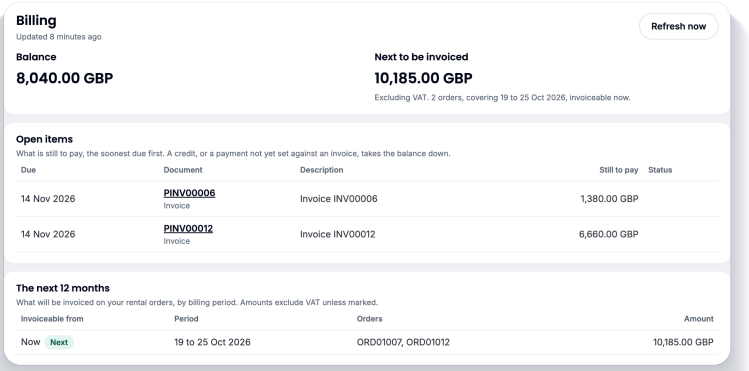
Company	Pulled At	Rental Item Type	Item Type Description	Rental Item Group	Units	Available	Rented	In Maintenan...	Lost or Blocked	Not Ready
Contoso Plant Hire		AWN-5T	5 tonne air winch	OFFSHORE	3	1	2	0	0	0
Contoso Plant Hire		CCU-10FT	10 ft offshore container, D...	OFFSHORE	6	4	2	0	0	0
Contoso Plant Hire		DB-Z2	Zone 2 distribution board	OFFSHORE	3	1	2	0	0	0
Contoso Plant Hire		DMP-6T	6 tonne dumper	PLANT	5	4	1	0	0	0
Contoso Plant Hire		EXC-1T5	1.5 tonne mini excavator	PLANT	6	2	3	1	0	0
Contoso Plant Hire		EXC-8T	8 tonne excavator	PLANT	8	3	3	2	0	0
Contoso Plant Hire		FBW-2000	2000 litre fuel bowser	SITE	4	3	1	0	0	0
Contoso Plant Hire		GEN-100KVA	100 kVA generator	POWER	4	2	2	0	0	0
Contoso Plant Hire		GEN-20KVA	20 kVA generator	POWER	8	5	3	0	0	0
Contoso Plant Hire		GEN-Z2-60	60 kVA Zone 2 generator	OFFSHORE	3	1	2	0	0	0
Contoso Plant Hire		LTW-LED	LED lighting tower	POWER	6	2	4	0	0	0
Contoso Plant Hire		RLR-120	120 cm ride-on roller	PLANT	4	4	0	0	0	0
Contoso Plant Hire		THL-14M	14 metre telehandler	PLANT	4	3	1	0	0	0
Contoso Plant Hire		WLF-CAB	Welfare cabin	SITE	5	2	3	0	0	0
Contoso Plant Hire Australia		DMP-6T	6 tonne dumper	PLANT	4	2	2	0	0	0
Contoso Plant Hire Australia		EXC-8T	8 tonne excavator	PLANT	6	4	2	0	0	0
Contoso Plant Hire Australia		GEN-100KVA	100 kVA generator	POWER	5	4	1	0	0	0
Contoso Plant Hire Australia		GEN-20KVA	20 kVA generator	POWER	6	3	3	0	0	0
Contoso Plant Hire Australia		LTW-LED	LED lighting tower	POWER	6	2	4	0	0	0
Contoso Plant Hire Australia		WLF-CAB	Welfare cabin	SITE	4	2	2	0	0	0

Share one fleet across your companies, in the same Business Central environment or another one entirely. Request a unit from a sister company straight from an order line, ship it, receive it, and see where your own kit is and what it's doing while it's away.

Your customers check their own hires. Your phone gets a rest.

The Customer Portal is a website, in your colours, where each customer sees what they have on hire, what's been delivered, the certificates on their equipment and what they owe. It reads straight from Business Central.





Billing without the phone call

The balance, what is still to pay, and what the next twelve months of hire will cost, order by order. It works on a phone as well as a desk.

What your customers see

- Everything they have on hire, with its dates.
- Deliveries and returns, with their documents.
- Certificates for the equipment they have.
- Their invoices and what is still to pay.
- Your logo, colours and banner picture.
- Each person invited by you, with their own sign-in.

Licensed separately You host the portal yourself, on your own Windows or Linux server, so your customers' data stays with you.

Try it free, for as long as you like.

Essential Rental runs free in any Business Central sandbox, with every feature switched on and no time limit. A partner can set up a full trial for a client without a commercial step first.

1

Install

Find Essential Rental on Microsoft AppSource and install it in a sandbox environment.

2

Register

Open Essential Rental Setup and choose Register Product. It takes a minute.

3

Set up and hire

Run the Setup Wizard, add your first rental item types, and raise a quote.

Going live

Production is licensed per company, price on application. It is backed by the people who build Essential Rental, and includes every update for the life of the product.

Add-ons

Equipment Maintenance, Global Equipment and the Customer Portal are each licensed separately, and all three are switched on in a sandbox so you can try them.

Rather see it with someone who knows it?

Book a demo and we'll walk through it with your own kind of hire: plant, access, power, events or anything else you put on a lorry.

Book a demo
support@h2business.systems

Read more
essentialrental.uk

Install
Microsoft AppSource

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